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## Our Vision Evolves... Our Commitment to Reliable, Sustainable and Innovative Energy Solutions stays the same.

Saint John Energy has released its 2015 Annual Report, providing an overview of a very successful year. Saint John Energy's rates are among the lowest in our region. On average, residential rates are 10% lower and commercial rates are 4% lower than elsewhere in the province. The duration of our average system interruption was 2.60 hours / year and the frequency of our average system interruption was 1.52 interruptions / year which are significantly less than the national averages.

2015 was another challenging, eventful and exciting year for Saint John Energy; here are some of the highlights:

- Received two awards from the Canadian Electricity Association for Top Safety Performance
- Upgraded/renewed Raynes Avenue substation
- Converted nearly 8,000 streetlights to more efficient LED fixtures
- Installed state-of-the-art photovoltaic lighting system around the perimeter of Lily Lake
- Held the first Community Annual General Meeting in August 2015 to talk about our success, challenges and future plans, while soliciting feedback from community leaders and customers
- Shared energy conservation tips with our customers on our website, and through Twitter and Facebook
- Achieved 200,000 hours of safe work without a lost-time incident
- Achieved a net income of \$1.6 million

"I'm pleased to report that our customer satisfaction and reliability levels remained steady, comparing favourably to our peers across the country. These results are largely attributable to the dedication of our employees, and our ongoing commitment to our customers and community." said Ray Robinson, President & CEO of Saint John Energy. "Supporting the community is important to us, and our three areas of focus continue to be education, community-building and provision of food and warm shelter — with increased focus in 2015 on priority neighbourhoods and food banks."

We look forward to the privilege of serving this beautiful community for many more years to come.

Saint John Energy has been a premier provider of energy to the people of Saint John since 1922. Today, Saint John Energy provides reliable services and competitive rates to more than 36,500 local customers through 13 substations spanning 316 square kilometers. Saint John Energy also provides street lighting, area lighting and more than 20,000 water heater rentals. Toward our mission of excellence in energy solutions, we deliver value to our customers through our commitment to environmental, social and economic sustainability.

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To access Saint John Energy's Full 2015 Annual Report, visit <a href="www.sjenergy.com">www.sjenergy.com</a>
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